

# 5 Tips to create a hard-hitting covering email / letter



'Creating professional CVs that help change lives by securing more interviews, earn more money and reach your potential' Your covering email / letter is your opportunity to show that you are different from everyone else. A chance to get a little bit personal & stand out from the crowd.

When CVs are very similar and an employer is finding it hard to differentiate, they will often use the applicants covering email / letter to decide.

### So, here we go - our top tips...

## 1. Make it personal

None of this, Dear Sir or Madam or FAO: The Hiring Manager.

Find out the recruiter's / hiring manager's full name. Google the company. Go on LinkedIn and if you struggle, call the company, and ask.

Whatever you need to do, find it out and use it!

## 2. Tell them why you want to work for them

Make sure you tell them what it is about their company & the role that excites and inspires you.

Check out their news pages. How did the company start? Make sure that it is bespoke just to them and not a generic covering email / letter sent to 100 companies, hoping one will bite.

Make them feel special & that they are the only company you are approaching. Plus, why you want to work for only them, at this moment in time.

### 3. Why should they pick you?

Make it clear why you are suitable.

Pick out the 3 main attributes that are most important for this role. You'll need to put yourself in their shoes and think like them.

Provide one example of each but keep it short & snappy.

### 4. Be brave & show passion

Remember, you want to make it personal, stand out & get attention.

Maybe replace the phrase would like to... with would love to...

It's your covering email / letter, so you need to use the language that is real for you. But be yourself but be brave & show passion.

# 5. Get them to like you

To build rapport, the best way to finish your email / letter, is to leave them with the feeling that they like you.

Wish them all the best with the hiring process.

Sounds obviously simple, but very few people do this. It goes a long way. Much more powerful than just - I look forward to hearing from you.

Now, go & grab their attention and make sure, you make the short list



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